

BUDGETED INCOME AND EXPENSES
CY 2020
Adopted

		2020 Adopted Budget
Income		
BudgetedIncome		
	Bad Payment Fee	360
	Event Income	6700
	ILR Conferences Registration	0
	Sponsorships	81600
	POSSERVICEFEE	
	ERECORDING SERVICEFEE	
	ACH	
	CC	
	DRAWDOWN	
	Total SERVICEFEE	750000
	Expense Reimbursement - 255	588000
	Local Service Provider Maint.	-120000
	Cost Sharing Credit	282787
	Local Maintenance Share	1589447
Total BudgetedIncome		
Expense		
Budgeted Expenses		
	Administration	
	Annual Audits	7225
	Accounting Software-Services	5340
	Bookkeeping-CPA-990	55800
	Professional Fees	
	Legal Fees	12000
	Government Relations	9000
	Human Resources-Oasis	7280
	Project Manager	133500
	Insurance	28000
	ESS Meetings	4800
	Office Operations	
	Office Space Lease	33000
	Office Supplies	450
	Official Publication Expense	480
	Postage	220
	Teleconference	3000
	Telephone/Internet	6000
	Office Tech Support	9600
	Printing and Copying (Color-BW)	3000
	Miscellaneous Expenses	200
	Total Administration	
	Marketing-Communications	
	Marketing Director	85250
	Administrative/Marketing Support	41000
	Education & Outreach	
	ILR Conferences	6700
	Tradeshows/Exhibits/Sponsorships	4295
	Seminars & Workshops	10035
	Memberships	4200
	Conferences and Meetings	8480
	Campaigns (Marketing)	1450
	Software and Hosted Services	11060
	Marketing Supplies	950
	Promotional Expenses	1150
	Total Marketing-Communications	
	Customer Support	
	Account Manager	80400
	CRM & QA Assistant	0
	Computing Equipment	0
	Professional Development	0
	Total Customer Support	

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Policy Coordination	Policy Coordinator	0
	Computing Equipment	0
	Professional Development	0
Total Policy Coordination		
ILR System Operations	Development Team	
	Technical Lead	143000
	Senior Developer	133000
	Technical Support & Development Developer	96200
	Professional Development	3300
	External Development & Services	
	FF Redaction Services	78000
	Software Development Services	0
	Technical Consulting	0
	Data Center & Hosting Services	37200
	Domain Registration	100
	Software-License-Maintenance Various	58410
	Computing and Equipment (Cap.)	
	Developer Equipment	17000
Total ILR System Operations		
Local Maint. Expense		282787
Payment Expenses	Bank Account Analysis Fee	12000
	Bank Service Charges	300
	Gateway Transaction Fees	
	OnlineTransactionFees	105600
	POSTransactionsFees	26400
	Total Gateway Transaction Fees	
Total Payment Expenses		
Total Budgeted Expenses		1567162
Net Budgeted Income		22285