

## Iowa Land Records - Fund 255

## Profit &amp; Loss

01/16/19

October through December 2018

Accrual Basis

	<u>Oct - Dec 18</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Reserve Expenses Spent	10,180.44
E-Recording Fee	147,471.80
Interest	3,262.63
<b>Total Income</b>	<u>160,914.87</u>
<b>Expense</b>	
<b>Administration</b>	
Business Analysis & QA	6,270.00
Communications	9,487.50
Accounting	625.00
Administrative Assistant	1,420.00
ESS Meetings	
ESS Travel Expenses	247.26
ESS Meeting Expenses	229.74
<b>Total ESS Meetings</b>	<u>477.00</u>
<b>Insurance</b>	
Liability Insurance	-15.00
<b>Total Insurance</b>	<u>-15.00</u>
<b>Legal Fees</b>	3,000.00
Legal Fees - Govt. Relations	1,500.00
Professional Fees	
Aureon	780.00
<b>Total Professional Fees</b>	<u>780.00</u>
<b>Project Management</b>	<u>16,500.00</u>
<b>Total Administration</b>	40,044.50
<b>Customer Support</b>	
Account Manager	17,732.69
<b>Total Customer Support</b>	<u>17,732.69</u>
<b>Education and Outreach</b>	
Postage	50.76
Electronic E-Sub Promo Content	700.00
MISMO Meetings	966.69
MISMO Membership	2,500.00
Misc. Color Printing	114.99
Online Educational Tools	
Survey Monkey	741.21
Adobe Connect	1,000.00
Salesforce-Exact Target	7,135.62
Salesforce-CRM	2,700.00
Online Educational Tools - Other	308.94
<b>Total Online Educational Tools</b>	<u>11,885.77</u>
<b>Tradeshow - Meeting Exhibit</b>	
Exhibit Registration	600.00
Exhibit Drawing	50.00
<b>Total Tradeshow - Meeting Exhibit</b>	<u>650.00</u>
<b>Total Education and Outreach</b>	16,868.21
<b>Hosting</b>	
Bandwidth	12,924.60
Domain Registration	623.98

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<b>Software</b>	
FTP Software	181.44
Jira/Confluence	75.60
Cloud Storage	149.86
	<u>406.90</u>
<b>Total Software</b>	406.90
<b>Total Hosting</b>	13,955.48
<b>ILR External Develo-Programming</b>	
Redaction Services	
Back File Redaction	10,180.44
Forward File Redaction	22,041.43
	<u>32,221.87</u>
<b>Total Redaction Services</b>	32,221.87
<b>Total ILR External Develo-Programming</b>	32,221.87
<b>ILR Internal Develo-Programming</b>	
Technical Lead	31,913.00
	<u>31,913.00</u>
<b>Total ILR Internal Develo-Programming</b>	31,913.00
<b>Miscellaneous</b>	-394.28
<b>Office Operations</b>	
B&W copying-printing	50.56
Office Space Lease	7,400.00
Official Publication Expense	95.20
Postage	6.71
Teleconference	646.33
Telephone/Internet	1,440.00
Office Tech Support	1,080.36
	<u>10,719.16</u>
<b>Total Office Operations</b>	10,719.16
<b>Total Expense</b>	163,060.63
<b>Net Ordinary Income</b>	-2,145.76
<b>Net Income</b>	<u><u>-2,145.76</u></u>