

BUDGETED INCOME AND EXPENSES

ATTACHMENT B

CY 2022

Adopted

Income	BudgetedIncome		Adopted
	Bad Payment Fee		0.00
	Misc. Income		200.00
	Event Income	ILR Conferences Registration	6400.00
		Sponsorships	0.00
	POSSERVICEFEE		90000.00
	ERECORDING SERVICEFEE		
		ACH	
		CC	
		DRAWDOWN	
	Total SERVICEFEE		1080000.00
	Expense Reimbursement - 255		660000.00
	Local Service Provider Maint.	Cost Sharing Credit	-165000.00
		Local Maintenance Share	297045.00
	Total BudgetedIncome		1968645.00

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Expense

Budgeted Expenses

Administration

Annual Audits	8350.00
Accounting Software-Services	5800.00
Bookkeeping-CPA-990	58800.00
Professional Fees	
Legal Fees	24000.00
Government Relations	18000.00
Human Resources-Oasis	12740.00
Project Manager	142800.00
Insurance	37750.00
ESS Meetings	5600.00
Office Operations	
Office Space Lease	35400.00
Office Supplies	300.00
Official Publication Expense	540.00
Postage	232.00
Teleconference	3000.00
Telephone/Internet	8400.00
Office Tech Support	13440.00
Printing and Copying (Color-BW)	4200.00
Miscellaneous Expenses	300.00

Total Administration

Marketing-Communications

Marketing Director	93747.16
Administrative/Marketing Support	81097.38
Computing Equipment	6200.00
Education & Outreach	
ILR Conferences	6400.00
Tradeshows/Exhibits/Sponsorships	3200.00
Seminars & Workshops	4000.00
Memberships	5600.00
Conferences and Meetings	9680.00
Campaigns	3500.00
Software, Equipment and Hosted Services	13580.00
Marketing Supplies	200.00
Promotional Expenses	2500.00

Total Marketing-Communications

Customer Support

Account Manager	94904.94
CRM & QA Assistant	27513.46
Computing Equipment	3500.00
Professional Development	0.00

Total Customer Support

Policy Coordination

Policy Coordinator	105491.10
Computing Equipment	3000.00
Professional Development	0.00

Total Policy Coordination

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ILR System Operations			
	Development Team		
		Technical Lead	152553.91
		Senior Developer	135137.18
		Technical Support & Development	110802.52
		Developer	0.00
		Professional Development	3300.00
	External Development & Services		
		FF Redaction Services	108000.00
		BF Redaction Services	12000.00
		Software Development Services	0.00
		Technical Consulting	0.00
		Data Center & Hosting Services	37200.00
		Domain Registration	260.00
	Software-License-Maintenance		
		JetBrains	1800.00
		Browser Stack	400.00
		Accusoft-PRIZM	10000.00
		DB2	8000.00
		VMWare	0.00
		Nessus	3200.00
		Certificates - Digicert	6000.00
		Duo-Security	500.00
		GEO-IP	350.00
		City-State-Zip	250.00
		Alien Vault	3500.00
		Cisco URL/Malware	0.00
		SUSE	0.00
		FTP	1200.00
		JIRA	480.00
		AWS	14400.00
		Server Support	0.00
		VPN (Anyconnect)	250.00
		Slack	600.00
		SmartNet - firewall	0.00
	Computing and Equipment (Cap.)		
		Developer Equipment	500.00
		System Equipment	0.00
		Local CC Equipment	0.00
Total ILR System Operations			
Local Maint. Expense			297045.00
Payment Expenses			
	Bank Account Analysis Fee		12000.00
	Bank Service Charges		90.00
	Gateway Transaction Fees		
		OnlineTransactionFees - PS	66000.00
		OnlineTransactionFees - Vericheck	32400.00
		POSTransactionsFees	78000.00
	Total Gateway Transaction Fees		
Total Payment Expenses			
Total Budgeted Expenses			1939984.65
Net Budgeted Income			28660.35