

Iowa County Recorders Association
Profit & Loss- Budgeted Only
 July through September 2021

	Jul - Sep 21
Income	
Budgeted Income	
41000 · Event Income	
41100 · ILR Conference Registration	1,850.00
Total 41000 · Event Income	1,850.00
42000 · POSSERVICEFEE	27,267.96
43000 · SERVICEFEE	
43100 · ACH	280,665.00
43200 · CC	24,384.05
43300 · DRAWDOWN	18,225.00
Total 43000 · SERVICEFEE	323,274.05
47000 · Fund 255 Reimbursement	152,866.89
Total Budgeted Income	505,258.90
Total Income	505,258.90
Gross Profit	505,258.90
Expense	
Budgeted Expenses	
Office Tech Support	0.00
60000 · Administration	
60100 · Annual Audit	3,475.00
60200 · Accounting Software-Services	437.64
60300 · Bookkeeping-CPA-990	13,950.00
60400 · Project Manager	34,500.00
60500 · Professional Fees	
60510 · Legal	4,500.00
60520 · Government Relations	4,000.00
60530 · Human Resources-Oasis	1,699.04
Total 60500 · Professional Fees	10,199.04
60700 · Ess Meetings	1,675.42
60800 · Office Operations	
60810 · Office Space Lease	8,250.00
60830 · Official Publication Expense	108.96
60850 · Teleconference	290.19
60860 · Telephone/Internet	1,650.00
60870 · Office Tech Support	2,400.00
60880 · Printing and Copying (Color-BW)	750.00
Total 60800 · Office Operations	13,449.15
Total 60000 · Administration	77,686.25
61000 · Marketing-Communications	
61100 · Marketing Director	28,520.00
61200 · Administrative/Market Support	18,933.75
61300 · Education and Outreach	
61310 · ILR Annual Conference	3,404.86
61320 · Tradeshows/Exhibits/Sponsorship	600.00
61330 · Seminars & Workshops	1,777.53
61340 · Memberships	575.00
61350 · Conferences & Meetings	3,043.40
61370 · Software & Hosted Services	1,551.48
61390 · Promotional Expenses	2,106.66
Total 61300 · Education and Outreach	13,058.93
Total 61000 · Marketing-Communications	60,512.68

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62000 · Customer Support	
62100 · Account Manager	21,905.72
Total 62000 · Customer Support	21,905.72
64000 · ILR System Operations	
64100 · Development Team	
64110 · Technical Lead	39,091.36
64120 · Senior Developer	20,522.18
64130 · Technical Support & Development	26,166.27
Total 64100 · Development Team	85,779.81
64200 · External Development & Services	
64210 · FF Redaction Services	24,745.96
64211 · BF Redaction Services	2,149.43
64240 · Data Center & Hosting Services	9,158.70
Total 64200 · External Development & Services	36,054.09
64300 · Software License-Maintenance	5,572.55
64500 · Computing & Equip (CAP)	
64510 · Developer Equipment	125.83
Total 64500 · Computing & Equip (CAP)	125.83
Total 64000 · ILR System Operations	127,532.28
65000 · Local Maint. Expense	286,423.22
66000 · Payment Expenses	
66100 · Bank Account Analysis Fee	2,735.00
66200 · Bank Service Charges	90.00
66300 · Gateway Transaction Fees	
66310 · Vericheck OnlineTransactionFees	8,474.51
66320 · POSTransactionsFees	21,119.49
Total 66300 · Gateway Transaction Fees	29,594.00
Total 66000 · Payment Expenses	32,419.00
Total Budgeted Expenses	606,479.15
Total Expense	606,479.15
Net Income	-101,220.25

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	Jan - Sep 21
Income	
BudgetedIncome	
41000 · Event Income	
41100 · ILR Conference Registration	1,850.00
Total 41000 · Event Income	1,850.00
42000 · POSSERVICEFEE	72,903.12
43000 · SERVICEFEE	
43100 · ACH	832,911.00
43200 · CC	72,269.19
43300 · DRAWDOWN	59,199.00
Total 43000 · SERVICEFEE	964,379.19
47000 · Fund 255 Reimbursement	443,400.16
48200 · Local Serv. Prov. Maint. Acct.	
48100 · Cost Sharing Credit	-145,248.02
48200 · Local Serv. Prov. Maint. Acct. - Other	283,623.71
Total 48200 · Local Serv. Prov. Maint. Acct.	138,375.69
Total BudgetedIncome	1,620,908.16
Total Income	1,620,908.16
Gross Profit	1,620,908.16
Expense	
Budgeted Expenses	
Office Tech Support	0.00
60000 · Administration	
60100 · Annual Audit	7,450.00
60200 · Accounting Software-Services	5,155.29
60300 · Bookkeeping-CPA-990	41,850.00
60400 · Project Manager	103,425.00
60500 · Professional Fees	
60510 · Legal	13,500.00
60520 · Government Relations	14,500.00
60530 · Human Resources-Oasis	4,104.04
Total 60500 · Professional Fees	32,104.04
60600 · Insurance Expense	34,231.39
60700 · Ess Meetings	1,675.42
60800 · Office Operations	
60810 · Office Space Lease	24,750.00
60830 · Offical Publication Expense	272.14
60850 · Teleconference	1,743.65
60860 · Telephone/Internet	4,950.00
60870 · Office Tech Support	7,200.00
60880 · Printing and Copying (Color-BW)	2,250.00
60890 · Miscellaneous	69.91
Total 60800 · Office Operations	41,235.70
Total 60000 · Administration	267,126.84
61000 · Marketing-Communications	
61100 · Marketing Director	53,040.00
61200 · Administrative/Market Support	49,252.50

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61300 · Education and Outreach	
61310 · ILR Annual Conference	3,404.86
61320 · Tradeshows/Exhibits/Sponsorship	1,565.00
61330 · Seminars & Workshops	2,682.36
61340 · Memberships	1,350.00
61350 · Conferences & Meetings	3,865.40
61360 · Campaigns	13.00
61370 · Software & Hosted Services	5,002.44
61390 · Promotional Expenses	2,106.66
Total 61300 · Education and Outreach	19,989.72
Total 61000 · Marketing-Communications	122,282.22
62000 · Customer Support	
62100 · Account Manager	59,606.13
Total 62000 · Customer Support	59,606.13
64000 · ILR System Operations	
64100 · Development Team	
64110 · Technical Lead	105,959.85
64120 · Senior Developer	28,138.52
64130 · Technical Support & Development	71,234.67
Total 64100 · Development Team	205,333.04
64200 · External Development & Services	
64210 · FF Redaction Services	71,921.68
64211 · BF Redaction Services	8,233.85
64240 · Data Center & Hosting Services	27,476.10
Total 64200 · External Development & Services	107,631.63
64300 · Software License-Maintenance	44,912.71
64500 · Computing & Equip (CAP)	
64510 · Developer Equipment	125.83
64520 · System Equipment	10,140.45
Total 64500 · Computing & Equip (CAP)	10,266.28
Total 64000 · ILR System Operations	368,143.66
64400 · POS Credit Card Setup-Support	
64410 · Local Credit Card Equipment	598.00
Total 64400 · POS Credit Card Setup-Support	598.00
65000 · Local Maint. Expense	287,952.52
66000 · Payment Expenses	
66100 · Bank Account Analysis Fee	8,139.25
66200 · Bank Service Charges	90.00
66300 · Gateway Transaction Fees	
66310 · Vericheck OnlineTransactionFees	23,572.95
66320 · POSTransactionsFees	53,565.55
Total 66300 · Gateway Transaction Fees	77,138.50
Total 66000 · Payment Expenses	85,367.75
Total Budgeted Expenses	1,191,077.12
Total Expense	1,191,077.12
Net Income	429,831.04