

## Iowa County Recorders Association

## Profit &amp; Loss

02/11/22

October through December 2021

Accrual Basis

	<u>TOTAL</u>
<b>Income</b>	
<b>Budgeted Income</b>	
40100 · Bad Payment Fee	120.00
41000 · Event Income	
41100 · ILR Conference Registration	600.00
<b>Total 41000 · Event Income</b>	600.00
42000 · POSSERVICEFEE	22,602.91
43000 · SERVICEFEE	
43100 · ACH	270,950.00
43200 · CC	29,697.32
43300 · DRAWDOWN	18,588.00
<b>Total 43000 · SERVICEFEE</b>	319,235.32
47000 · Fund 255 Reimbursement	337,093.16
<b>Total Budgeted Income</b>	679,651.39
<b>Total Income</b>	679,651.39
<b>Gross Profit</b>	679,651.39
<b>Expense</b>	
<b>Budgeted Expenses</b>	
Office Tech Support	0.00
60000 · Administration	
60100 · Annual Audit	225.00
60200 · Accounting Software-Services	437.64
60300 · Bookkeeping-CPA-990	13,950.00
60400 · Project Manager	34,500.00
60500 · Professional Fees	
60510 · Legal	4,500.00
60520 · Government Relations	4,008.00
60530 · Human Resources-Oasis	1,836.24
<b>Total 60500 · Professional Fees</b>	10,344.24
60700 · Ess Meetings	477.26
60800 · Office Operations	
60810 · Office Space Lease	8,250.00
60830 · Offical Publication Expense	105.50
60840 · Postage	116.00
60850 · Teleconference	210.11
60860 · Telephone/Internet	1,650.00
60870 · Office Tech Support	2,400.00
60880 · Printing and Copying (Color-BW)	750.00
<b>Total 60800 · Office Operations</b>	13,481.61
<b>Total 60000 · Administration</b>	73,415.75
61000 · Marketing-Communications	
61100 · Marketing Director	23,620.00
61200 · Administrative/Marketing Coord	16,733.75

## Iowa County Recorders Association

## Profit &amp; Loss

02/11/22

October through December 2021

Accrual Basis

	<b>TOTAL</b>
<b>61300 · Education and Outreach</b>	
61310 · ILR Annual Conference	305.76
61320 · Tradeshow/Exhibits/Sponsorship	0.00
61330 · Seminars & Workshops	5,323.88
61340 · Memberships	3,150.00
61350 · Conferences & Meetings	808.24
61360 · Campaigns	324.00
61370 · Software & Hosted Services	4,116.48
61390 · Promotional Expenses	345.00
61300 · Education and Outreach - Other	20.00
<b>Total 61300 · Education and Outreach</b>	<b>14,393.36</b>
<b>Total 61000 · Marketing-Communications</b>	<b>54,747.11</b>
<b>62000 · Customer Support</b>	
62100 · Account Manager	22,634.98
<b>Total 62000 · Customer Support</b>	<b>22,634.98</b>
<b>64000 · ILR System Operations</b>	
<b>64100 · Development Team</b>	
64110 · Technical Lead	39,757.76
64120 · Senior Developer	36,088.89
64130 · Technical Support & Development	28,558.77
64140 · Developer Training	2,850.00
<b>Total 64100 · Development Team</b>	<b>107,255.42</b>
<b>64200 · External Development &amp; Services</b>	
64210 · FF Redaction Services	22,455.03
64211 · BF Redaction Services	1,981.33
64240 · Data Center & Hosting Services	9,158.70
64250 · Domain Registration	199.95
<b>Total 64200 · External Development &amp; Services</b>	<b>33,795.01</b>
<b>64300 · Software License-Maintenance</b>	
64305 · JetBrains	2,038.53
64300 · Software License-Maintenance - Other	9,619.48
<b>Total 64300 · Software License-Maintenance</b>	<b>11,658.01</b>
<b>Total 64000 · ILR System Operations</b>	<b>152,708.44</b>
<b>64400 · POS Credit Card Setup-Support</b>	
64410 · Local Credit Card Equipment	598.00
<b>Total 64400 · POS Credit Card Setup-Support</b>	<b>598.00</b>
<b>66000 · Payment Expenses</b>	
66100 · Bank Account Analysis Fee	2,726.85
<b>66300 · Gateway Transaction Fees</b>	
66315 · ProfSolOnlineTransFees	17,033.72
66310 · Vericheck OnlineTransactionFees	7,930.15
66320 · POSTransactionsFees	16,843.32
<b>Total 66300 · Gateway Transaction Fees</b>	<b>41,807.19</b>
<b>Total 66000 · Payment Expenses</b>	<b>44,534.04</b>
<b>Total Budgeted Expenses</b>	<b>348,638.32</b>
<b>Total Expense</b>	<b>348,638.32</b>
<b>Net Income</b>	<b>331,013.07</b>