

Iowa County Recorders Association

Profit & Loss

02/11/22

October through December 2021

Accrual Basis

	Oct - Dec 21
Income	
BudgetedIncome	
40100 · Bad Payment Fee	120.00
41000 · Event Income	
41100 · ILR Conference Registration	600.00
Total 41000 · Event Income	600.00
42000 · POSSERVICEFEE	22,602.91
43000 · SERVICEFEE	
43100 · ACH	270,950.00
43200 · CC	29,697.32
43300 · DRAWDOWN	18,588.00
Total 43000 · SERVICEFEE	319,235.32
47000 · Fund 255 Reimbursement	337,093.16
Total BudgetedIncome	679,651.39
49000 · RevolvingIncome	
49300 · ERECORDING	
49100 · AUDITORFEE	116,945.00
49200 · TRANSFERTAX	7,430,124.80
49300 · ERECORDING - Other	2,753,437.44
Total 49300 · ERECORDING	10,300,507.24
49600 · POSPAYMENT	753,290.77
Total 49000 · RevolvingIncome	11,053,798.01
Total Income	11,733,449.40
Gross Profit	11,733,449.40
Expense	
Budgeted Expenses	
Office Tech Support	0.00
60000 · Administration	
60100 · Annual Audit	225.00
60200 · Accounting Software-Services	437.64
60300 · Bookkeeping-CPA-990	13,950.00
60400 · Project Manager	34,500.00
60500 · Professional Fees	
60510 · Legal	4,500.00
60520 · Government Relations	4,008.00
60530 · Human Resources-Oasis	1,836.24
Total 60500 · Professional Fees	10,344.24
60700 · Ess Meetings	477.26
60800 · Office Operations	
60810 · Office Space Lease	8,250.00
60830 · Offical Publication Expense	105.50
60840 · Postage	116.00
60850 · Teleconference	210.11
60860 · Telephone/Internet	1,650.00
60870 · Office Tech Support	2,400.00
60880 · Printing and Copying (Color-BW)	750.00
Total 60800 · Office Operations	13,481.61
Total 60000 · Administration	73,415.75
61000 · Marketing-Communications	
61100 · Marketing Director	23,620.00
61200 · Administrative/Marketing Coord	16,733.75

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61300 · Education and Outreach	
61310 · ILR Annual Conference	305.76
61320 · Tradeshows/Exhibits/Sponsorship	0.00
61330 · Seminars & Workshops	5,323.88
61340 · Memberships	3,150.00
61350 · Conferences & Meetings	808.24
61360 · Campaigns	324.00
61370 · Software & Hosted Services	4,116.48
61390 · Promotional Expenses	345.00
61300 · Education and Outreach - Other	20.00
Total 61300 · Education and Outreach	14,393.36
Total 61000 · Marketing-Communications	54,747.11
62000 · Customer Support	
62100 · Account Manager	22,634.98
Total 62000 · Customer Support	22,634.98
64000 · ILR System Operations	
64100 · Development Team	
64110 · Technical Lead	39,757.76
64120 · Senior Developer	36,088.89
64130 · Technical Support & Development	28,558.77
64140 · Developer Training	2,850.00
Total 64100 · Development Team	107,255.42
64200 · External Development & Services	
64210 · FF Redaction Services	22,455.03
64211 · BF Redaction Services	1,981.33
64240 · Data Center & Hosting Services	9,158.70
64250 · Domain Registration	199.95
Total 64200 · External Development & Services	33,795.01
64300 · Software License-Maintenance	
64305 · Jetbrains	2,038.53
64300 · Software License-Maintenance - Other	9,619.48
Total 64300 · Software License-Maintenance	11,658.01
Total 64000 · ILR System Operations	152,708.44
64400 · POS Credit Card Setup-Support	
64410 · Local Credit Card Equipment	598.00
Total 64400 · POS Credit Card Setup-Support	598.00
66000 · Payment Expenses	
66100 · Bank Account Analysis Fee	2,726.85
66300 · Gateway Transaction Fees	
66315 · ProfSolOnlineTransFees	17,033.72
66310 · Vericheck OnlineTransactionFees	7,930.15
66320 · POSTransactionsFees	16,843.32
Total 66300 · Gateway Transaction Fees	41,807.19
Total 66000 · Payment Expenses	44,534.04
Total Budgeted Expenses	348,638.32
Planned Reserve Expenses	
Software Development-Consulting	199,526.25
Planned Reserve Expenses - Other	285.00
Total Planned Reserve Expenses	199,811.25
61500 · Depreciation Expense	46,202.82

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	<u>Oct - Dec 21</u>
70000 · RevolvingExpenses	
ESSPayments	
70100 · COUNTYDISTRIBUTION	10,299,119.80
70200 · POSDISTRIBUTION	770,465.15
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Total ESSPayments	11,069,584.95
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Total 70000 · RevolvingExpenses	11,069,584.95
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Total Expense	11,664,237.34
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Net Income	69,212.06
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