

**ESS BUDGETED INCOME AND EXPENSES
CY 2022
Adopted Amendment**

**Amendment
Adopted
080922**

Income			
	BudgetedIncome		
	Bad Payment Fee		0.00
	Misc. Income		200.00
	Event Income	ILR Conferences Registration	6400.00
		Sponsorships	0.00
	POSSERVICEFEE		127267.42
	ERECORDING SERVICEFEE		
		ACH	
		CC	
		DRAWDOWN	
	Total SERVICEFEE		1096738.09
	Expense Reimbursement - 255		846039.09
	Local Service Provider Maint.	Cost Sharing Credit	-160453.01
		Local Maintenance Share	293283.64
	Total BudgetedIncome		2209475.23
Expense			
	Budgeted Expenses		
	Administration		
		Annual Audits	8350.00
		Accounting Software-Services	5822.25
		Bookkeeping-CPA-990	58550.00
		Professional Fees	
		Legal Fees	24000.00
		Government Relations	18000.00
		Human Resources-Oasis	11781.65
		Project Manager	142800.00
		Insurance	65937.02
		ESS Meetings	4776.14
		Office Operations	
		Office Space Lease	35200.00
		Office Supplies	477.21
		Official Publication Expense	371.80
		Postage	116.00
		Teleconference	1888.51
		Telephone/Internet	8250.00
		Office Tech Support	13440.00
		Printing and Copying (Color-BW)	4100.00
		Miscellaneous Expenses	307.70
	Total Administration		
	Marketing-Communications		
		Marketing Director	95441.91
		Administrative/Marketing Support	37855.68
		Computing Equipment	3061.07
		Education & Outreach	
		ILR Conferences	6430.00
		Tradeshows/Exhibits/Sponsorship	2065.00
		Seminars & Workshops	2419.41
		Memberships	5625.00
		Conferences and Meetings	10715.74
		Campaigns	2177.25
		Software, Equipment and Hosted	14046.32
		Marketing Supplies	174.66
		Promotional Expenses	3847.82
	Total Marketing-Communications		
	Customer Support		
		Account Manager	99450.19
		Coordinator	17720.93
		Computing Equipment	6122.00
		Professional Development	0.00
	Total Customer Support		
	Policy Coordination		
		Policy Coordinator	51180.07
		Computing Equipment	3061.00
		Professional Development	0.00
	Total Policy Coordination		

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ILR System Operations			
	Development Team		
		Technical Lead	155494.99
		Senior Developer	140680.04
		Technical Support & Development	115289.75
		Developer	0.00
		Professional Development	3300.00
	External Development & Services		
		FF Redaction Services	90828.99
		BF Redaction Services	12802.86
		Software Development Services	0.00
		Technical Consulting	13400.00
		Data Center & Hosting Services	36870.30
		Domain Registration	60.06
	Software-License-Maintenance		
		JetBrains	1556.00
		Browser Stack	372.36
		Accusoft-PRIZM	19802.00
		DB2	8622.24
		VMWare	16033.98
		Nessus	3200.00
		Certificates - Digicert	7598.20
		Duo-Security	500.00
		GEO-IP	305.28
		City-State-Zip	214.00
		Alien Vault	5000.00
		Cisco URL/Malware	0.00
		SUSE	0.00
		FTP	1792.75
		JIRA	495.54
		AWS	8851.48
		Server Support	0.00
		VPN (Anyconnect)	0.00
		Slack	662.04
		SmartNet - firewall	4000.00
		Zoom	1669.06
	Computing and Equipment (Cap.)		
		Developer Equipment	500.00
		System Equipment	14351.26
		Local CC Equipment	0.00
	Total ILR System Operations		
	Local Maint. Expense		290359.56
	Payment Expenses		
		Bank Account Analysis Fee	11663.43
		Bank Service Charges	90.00
		Gateway Transaction Fees	
		OnlineTransactionFees - PS	66750.96
		OnlineTransactionFees - Vericheck	33568.33
		POSTransactionsFees	112469.80
		Total Gateway Transaction Fees	
	Total Payment Expenses		
Total Budgeted Expenses			1944717.60
Net Budgeted Income			264757.63