

Electronic Services System

Profit & Loss

July through September 2022

11/11/22

Accrual Basis

	Jul - Sep 22
Income	
Budgeted Income	
41000 · Event Income	
41100 · ILR Conference Registration	5,100.00
41200 · Sponsorship	200.00
Total 41000 · Event Income	5,300.00
42000 · POSSERVICEFEE	38,718.82
43000 · SERVICEFEE	
43100 · ACH	238,917.00
43200 · CC	23,949.51
43300 · DRAWDOWN	15,783.00
Total 43000 · SERVICEFEE	278,649.51
47000 · Fund 255 Reimbursement	161,617.51
Total Budgeted Income	484,285.84
Total Income	484,285.84
Gross Profit	484,285.84
Expense	
Budgeted Expenses	
60000 · Administration	
60100 · Annual Audit	3,950.00
60200 · Accounting Software-Services	443.64
60300 · Bookkeeping-CPA-990	14,700.00
60400 · Project Manager	35,700.00
60500 · Professional Fees	
60510 · Legal	6,000.00
60520 · Government Relations	4,000.00
60530 · Human Resources-Oasis	3,209.05
Total 60500 · Professional Fees	13,209.05
60600 · Insurance Expense	63,407.91
60700 · Ess Meetings	723.43
60800 · Office Operations	
60810 · Office Space Lease	8,850.00
60820 · Office Supplies	263.57
60830 · Official Publication Expense	119.24
60850 · Teleconference	182.01
60860 · Telephone/Internet	2,100.00
60870 · Office Tech Support	3,360.00
60880 · Printing and Copying (Color-BW)	1,050.00
60890 · Miscellaneous	68.50
Total 60800 · Office Operations	15,993.32
Total 60000 · Administration	148,127.35
61000 · Marketing-Communications	
61100 · Marketing Director	19,903.40
61200 · Administrative/Marketing Coord	-141.03
61210 · Computing Equipment	2,661.07

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61300 · Education and Outreach	
61310 · ILR Annual Conference	5,235.82
61320 · Tradeshows/Exhibits/Sponsorship	600.00
61340 · Memberships	7,000.00
61350 · Conferences & Meetings	2,750.20
61360 · Campaigns	31.16
61370 · Software & Hosted Services	1,850.78
61380 · Marketing Supplies	74.66
61390 · Promotional Expenses	150.84
	17,693.46
Total 61000 · Marketing-Communications	40,116.90
62000 · Customer Support	
62100 · Account Manager	22,203.20
62120 · Computing Equipment	5,322.00
62130 · Customer Support Coordinator	7,547.34
	35,072.54
Total 62000 · Customer Support	35,072.54
63000 · Policy Coordination	
63100 · Policy Coordinator	16,680.05
63110 · Computing Equipment	2,661.00
	19,341.05
Total 63000 · Policy Coordination	19,341.05
64000 · ILR System Operations	
64100 · Development Team	
64110 · Technical Lead	37,374.88
64120 · Senior Developer	33,613.48
64130 · Technical Support & Development	25,890.73
	96,879.09
Total 64100 · Development Team	96,879.09
64200 · External Development & Services	
64210 · FF Redaction Services	20,589.00
64240 · Data Center & Hosting Services	9,158.70
64250 · Domain Registration	29.76
	29,777.46
Total 64200 · External Development & Services	29,777.46
64300 · Software License-Maintenance	
64309 · Nessus	3,413.30
64319 · AWS	1,873.39
64322 · Slack	562.38
64325 · Maytech	1,106.96
64326 · Atlassian	115.03
64327 · ZOOM	169.06
	7,240.12
Total 64300 · Software License-Maintenance	7,240.12
64500 · Computing & Equip (CAP)	
64520 · System Equipment	1,847.11
	1,847.11
Total 64500 · Computing & Equip (CAP)	1,847.11
Total 64000 · ILR System Operations	135,743.78
64400 · POS Credit Card Setup-Support	
64410 · Local Credit Card Equipment	598.00
	598.00
Total 64400 · POS Credit Card Setup-Support	598.00
65000 · Local Maint. Expense	290,334.57
66000 · Payment Expenses	
66100 · Bank Account Analysis Fee	4,452.37
66200 · Bank Service Charges	90.00

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66300 · Gateway Transaction Fees	
66315 · ProfSolOnlineTransFees	14,183.93
66310 · Vericheck OnlineTransactionFees	8,796.24
66320 · POSTransactionsFees	27,617.36
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Total 66300 · Gateway Transaction Fees	50,597.53
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Total 66000 · Payment Expenses	55,139.90
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Total Budgeted Expenses	724,474.09
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Total Expense	724,474.09
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Net Income	<u><u>-240,188.25</u></u>